

Additional Resources for Richard Petrie Presentation Three Steps To Better Projects And Clients

Course Number SA107

Saturday, June 23, 2018, 8 a.m

1) Blog on the the silent war architects are facing

<https://archmarketing.org/architects-facing-silent-war/>

2) Blog on how tp get paid for what you previously used to do for free

<https://archmarketing.org/architect-client-consultation-road-to-lcc/>

3) Blog on the dirty 30 strategy for referrals

<https://archmarketing.org/architect-referrals-dirty-30/>

4) Session notes

www.archmarketing.org/richardpetrie